



December 4, 2018

TO: Patriot Industries Fittings Sales Agents

RE: Price Increase Effective January 1, 2019

Effective January 1, 2019 Patriot Industries will be increasing prices on all Fittings products. This includes Rigid Aluminum and Rigid Galvanized Nipples, Elbows, and Couplings, and EMT Elbows. This increase is being driven by continuous, significant increases in the cost of Energy, Freight, and other Raw Materials.

The increase on all Nipple, Elbow, and Coupling prices will depend upon product material and item size. This increase is effective on all orders entered or shipped on or after Tuesday January 1, 2019. New market price sheets will be distributed in early January.

Please contact all active customers and make them aware of this increase immediately. We will honor current pricing for project or stock orders, for immediate shipment. Many of you have quoted large open projects; we need to push for firm orders and ship dates in order to allow the customer to purchase at current pricing.

Thanks much for your continued support and effort. Please remember to reinforce with your customers and staff that Patriot is still the only American-owned and Operated Family Business producing the full lines of both Rigid Aluminum and Rigid Stainless Steel Conduit, Nipples, Elbows, and Couplings as well as EMT Elbows, and Galvanized Nipples, Elbows, and Couplings.

Please feel free to call or email with any questions or feedback.

Sincerely,

A handwritten signature in black ink, appearing to read 'Isabelle Puryear', is written over a light blue horizontal line.

Isabelle Puryear  
Sales Director – Inside Sales & Customer Service

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