



## Patriot Industries Launches a New Cost-Savings App

**Louisa, VA— October 4, 2018** — The cost of Rigid Galvanized Steel Conduit is at the highest level in years, and while many engineers and contractors know that Rigid Aluminum Conduit is a lower cost direct substitute there are hundreds more who have never heard of this value engineering opportunity.

In response, Patriot Industries has developed a unique and easy-to-use tool that will help electricians and contractors to clearly identify labor and material cost savings. “Everyone is looking for value engineering opportunities, and with material savings of 30-50% versus steel combined with installation labor savings of around 50%, Rigid Aluminum is a fantastic method for reducing construction costs” said Tom Click, President & CEO of Patriot Industries.

“We are so excited to offer this new tool for our customers, electricians, contractors, distributors, and reps. This gives them real-time costs and labor savings for each one of their projects in a matter of seconds. Time is money for them and we are proud to be the first US manufacturer to offer a quick-access solution right in their hands”, said Isabelle Puryear, Inside Sales Director.

The App is free and offers users the ability to calculate cost savings using either industry average or an actual quoted price. Costs are totaled, and then broken down into individual labor and material estimates for both Steel and Aluminum. It is available to download now on [Google Play](#) for Android devices and the [App store](#) for Apple.



### About Patriot Industries

Founded in 2010 by Tom & Sarah Click, Patriot Industries is the only American Owned & Operated Family Business producing the full lines of Rigid Aluminum, & Rigid Stainless Steel Conduit, Nipples, Elbows, and Couplings as well as EMT Elbows, and GRC Nipples, and Elbows. Patriot offers Fast & Free Delivery with No Minimums via Patriot Blue™ and also has regional distribution centers in Atlanta, Boston, Chicago, Greensboro, Detroit, Houston, Jackson, MS, Louisa, VA, Louisville, Memphis, New Orleans, New Jersey, Petersburg, and Tampa.

Patriot has over 60 employees, many of whom are US Military Veterans, and is committed to expanding American Manufacturing. The company operates 8 Delivery Trucks, 17 advanced CNC Lathes, 5 Landis Double End Threaders, 2 Wallace Benders, 6 Pedrick Benders, and numerous Landis Single End Threaders. Patriot has been named to the Inc 5000 Magazine list of Fastest growing companies for 3 years in a row, and most recently received a NECA Showcase Showstopper award for the Patriot Magnum™ Stainless Steel Conduit System. Learn more by visiting [www.patriotsas.com](http://www.patriotsas.com).

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### Simple Quote

Uses Industry Average Price for Rigid Steel Conduit

### Installation Type

- Laid in trench
- 12' Overhead
- 18' Overhead
- 20' Overhead

### Labor Rate

\$45

### Quantities by Size

### Quantities by Size

1/2"	750
3/4"	2000
1"	1000
1 1/4"	
1 1/2"	
2"	450
2 1/2"	
3"	200

1	2	3	,
4	5	6	.
7	8	9	✕
ABC	0	⏪	Done



## RESULTS

Using Rigid Aluminum Conduit could save you

**\$6,792**

### Material Savings

**\$5,109**

### Labor Savings

**\$1,683**

### Labor Hours Saved

**37.40**

## STEEL VS ALUMINUM ON THIS PROJECT

### Approx Material Cost

Steel	Aluminum
\$12,015	\$6,906

### Material Weight

Steel	Aluminum
7,442.00 lb	2,529.60 lb

### Approx Labor Cost

Steel	Aluminum
\$10,262	\$8,579

### Approx Labor Hours

Steel	Aluminum
228.05	190.65

### Ready to Call Patriot?

**(434) 510-1776**

**www.patriotsas.com**

### Next Steps (Select Any or All)

- Email Me The Details
- Get A Formal Quote
- Call Me ASAP!

Name

Phone Number

Email

**SUBMIT**